



**SAVE  
\$500**

**EARN  
\$1000**

**In your first 6 months  
in 3 easy steps**



## **CONGRATULATIONS ON STARTING YOUR OWN BUSINESS.**







### **Start your business with these 3 simple steps:**

1. Try the products in your Registration Pack
2. Save up to \$500 on your products in your first 90 days (don't forget you are protected with our 90 Day 100% Satisfaction Guarantee)
3. Earn up to \$1,000 by selling to your customers in your first 180 days and sponsoring other people to become Amway Independent Business Owners. Of course, there is no limit to how much you can earn by selling these amazing products to your friends, family and through social media

### **STEP 1 – TRY THE PRODUCTS IN YOUR PACK**

- Check out these great products. It's just a small taste of the amazing quality products Amway has to offer
- Protected by our 90 Day 100% Satisfaction Guarantee
- Discover your favourites, love the products and begin to share your story with others

## STEP 2 – SAVE UP TO \$500

	DO*	SAVE ON NEXT ORDER
<b>1st order</b> Minimum 50 points within 30 days of joining	50 - 99 points	 \$50
	100 - 199 points	 \$100
	200+ points	 \$200
<b>2nd order</b> Minimum 50 points within 60 days of joining	50 - 99 points	 \$50
	100 points	 \$100
<b>3rd order</b> Minimum 50 points within 90 days of joining	200 points including 25 points from registered customers all within 90 days of joining	 \$200



\* Every product you purchase earns you points or personal point value (PPV). The more points you earn the more you can save on your next product purchase of a minimum of \$200. Coupons can be used to purchase products only and cannot be used to pay for delivery, Autoship, renew your business or other charges. Coupons are valid for 90 days starting from the day they become available.

## STEP 3 – EARN \$1000

**Earn \$1000 in your first 6 months.**

### How?

Sell products to your customers. It's the fastest way to make money – the more you sell, the more you earn.

Maybe you know a co-worker who could use an energy boost. Or a busy mum who craves convenience but needs the confidence of safe, natural solutions. Recommend Amway products to meet their needs and start earning money!

You earn points on all the products you sell to your customers. The more points you earn the more money you earn.

### How much can I earn?



Plus when you begin sponsoring and training new IBOs, you also earn a share of the points on the products they sell. You earn even more as your business grows and the businesses of the IBOs you sponsor grow.

Plus all customers you register will receive a **10% Discount on their first order** within 30 days of them joining.

Here is an example of how you can earn \$1,000 in your first 6 months.

**SARAH - MONTH 1**

Her Group Points 125 = 3%

Her Customers 50 Points

50 Personal Points

3% Personal Performance Bonus = \$14.62  
10% Retail Margin = \$19.50  
7% Customer Sales Incentive = \$13.65

**Total = \$47.77**

**SARAH - MONTH 2**

Her Group Points 200 = 3%

Her Customers 150 Points

50 Personal Points

3% Personal Performance Bonus = \$23.40  
10% Retail Margin = \$38.50  
7% Customer Sales Incentive = \$40.95

**Total = \$122.85**

**SARAH - MONTH 3**

Her Group Points 400 = 6%

Her Customers 225 Points

50 Personal Points

Your Sponsored IBO

JACK

75 Points + 50 Points from customers

6% Personal Performance Bonus = \$64.35  
10% Retail Margin = \$97.95  
4% Customer Sales Incentive = \$35.10  
Differential Bonus = \$14.62

**Total = \$201.92**

**SARAH - MONTH 4**

Her Group Points 475 = 6%

Her Customers 225 Points

50 Personal Points

Your Sponsored IBO

JACK

50 Points + 150 Points from customers

6% Personal Performance Bonus = \$64.35  
10% Retail Margin = \$87.75  
4% Customer Sales Incentive = \$35.10  
Differential Bonus = \$23.40

**Total = \$210.60**

**SARAH - MONTH 5**

Her Group Points 750 = 6%

Her Customers 275 Points

50 Personal Points

Your Sponsored IBOs

JACK

MARY

50 Points + 250 Points from customers

75 Points + 50 Points from customers

6% Personal Performance Bonus = \$76.05  
10% Retail Margin = \$107.25  
4% Customer Sales Incentive = \$42.90  
Differential Bonus (Jack) = \$35.10  
Differential Bonus (Mary) = \$14.62

**Total = \$275.92**

**SARAH - MONTH 6**

Her Group Points 1000 = 9%

Her Customers 350 Points

50 Personal Points

Your Sponsored IBOs

JACK

MARY

JOHN

50 Points + 225 Points from customers

50 Points + 150 Points from customers

75 Points + 50 Points from customers

9% Personal Performance Bonus = \$140.40  
10% Retail Margin = \$136.50  
1% Customer Sales Incentive = \$13.65  
Differential Bonus (Jack) = \$44.35  
Differential Bonus (Mary) = \$45.00  
Differential Bonus (John) = \$29.25

**Total = \$429.15**

$$\$47.77 + \$122.85 + \$201.92 + \$210.60 + \$275.92 + \$429.15 = \$1288.21$$

Earnings exclude any cost of products you personally purchase, which is offset by your normal expenses. If you sell 100% to registered customers your personal product cost is 0. Also consider your savings from your regular expenditure for health, beauty and home care products. For example not purchasing a daily coffee and instead enjoying an XS Energy drink.

**Terms and conditions**

- The Customer Sales Incentive+ allows you to earn 10% on every verified customer sale until you reach 12% on the Performance Bonus schedule. To qualify for this incentive you need to be at or below the 9% Performance Bonus level in the current month and have a verified customer sale. A verified customer sale is when an IBO personally sponsors a registered customer on to Amway's computer system and that registered customer purchases Amway product directly from Amway either online or face to face at a Business Centre.
- A minimum spend of \$200 is required to redeem any My Rewards coupon.
- My Rewards coupons are valid for 90 days from issue.
- Multiple coupons may be used on one order but conditions apply. Tip: if you have more than one coupon, use the coupon with the lowest value first.
- Coupons can be checked online in My Account > Payment > Coupons.
- Coupons cannot be applied to Autoship orders.
- You can apply your coupon on your next order.
- Any product returns may incur a loss of your coupon entitlement.
- Effective 1 September 2020. This program is valid from 1 September 2020 - 31 August 2021 or until amended by Amway.
- For full New IBO program T&Cs, see [amway.com.au/terms-and-conditions](http://amway.com.au/terms-and-conditions).

L.O.C.™  
**MULTI-PURPOSE CLEANER**



XS™  
**ENERGY DRINK**



NUTRIWAY®  
**ALL PLANT PROTEIN POWDER**



NUTRIWAY®  
**PROBIOTIC**



NUTRIWAY®  
**CONCENTRATED FRUITS AND VEGETABLES**



GLISTER®  
**MULTI-ACTION TOOTHPASTE**



Satinique® Smooth Moisture  
**SHAMPOO AND CONDITIONER**



ARTISTRY® Studio Collection  
**SHANGHAI**



ARTISTRY Signature Select®  
**MASK**



ARTISTRY® Intensive Skincare  
**VITAMIN C & HA**



**CHECK OUT**  
**MY FAVES AND**  
**DISCOVER**  
**YOURS**

**TRY**  
FIND YOUR FAVES

**SHARE**  
FIND YOUR CUSTOMERS

**GROW**  
FIND YOUR TRIBE

**Your**  
**Customers**  
**Receive**  
**10% Discount**

on any order they  
place within 30  
days of joining

Always read the label. Use as directed. If symptoms persist, see your healthcare professional.